



*Wells Fargo Bank, NA*

*& Riverland Community College FBM Programs proudly present*

# Corn & Soybean Management 2012

Monday, December 5, 2011 • 9 am - 3 pm

Eagles Club • 917 15th Ave SE • Rochester, Minnesota  
(Located north of US Hwy 14, next to Cub Foods)

## Program

**8:45 - 9:15 Registration (Fee includes lunch and coffee)**

\$10 per person for Riverland FBM enrollees  
\$15 per person for non-enrollees

**9:15 - 9:30 Riverland Corn and Soybean Plot Analysis**

*Riverland FBM Instructors Barry Kurtz and Dave Marr*

**9:30-10:00 The Minnesota Nutrient Management Initiative Program**

*Brian C. Williams - Water Quality Coordinator, MN Dept. of Agriculture*

- Evaluating profitability of N and P rates
- Grants for participating in the initiative
- Receiving assistance from MDA and Certified Crop Advisors
- Comparing results to hundreds of trials in Minnesota

**10:00 - 10:30 Nutrient Use Efficiency-**

**Can Conservation Tillage Produce High-Profit Crops?**

*Lynn Lagerstedt - Farm-Tech Crop/GPS Services*

- The importance of accurate fertilizer placement
- The implications for vertical tillage
- Risk and Rates - Cutting costs, not yields
- Can a sub-surface band of fertilizer be cost-effective?

**10:30 - 11:30 Marketing Outlook - What Do You Need to Stay Ahead?**

*John Doran - Manager, Cargill AgHorizons Marketing Services (CAMS),  
with Josh Giddings & Clint McGill*

- What is Bullish/Bearish in our markets?
- How is Cargill looking at these volatile markets?

**11:30 - Noon Managing More Risk in Agriculture**

*John Bhend - Sr. Ag Industry Specialist, Wells Fargo, NA*

**Noon - 1:00 Buffet Lunch**

**1:00 - 3:00 Corn and Soybean Management for 2012**

*Bob Schoper, Winfield Solutions, LLC; Director, Master Agronomy Advisors*

- Every year offers new lessons - What did we learn from 2011?
- What can we anticipate for 2012?
- How do we achieve competitive soybean yields?
- What are the keys to continuous corn management?



## Speaker Contact Information:

### **Brian C. Williams**

33315 Sand Prairie Lane  
LeSueur, MN 56058  
507.995.8063 (cell)  
[brian.c.williams@state.mn.us](mailto:brian.c.williams@state.mn.us)

### **Lynn Lagerstedt**

14846 Highway 56 West  
P.O. Box 202  
Adams, MN 55909  
507.582.7725 or  
507.438.2257 (cell)  
[lynn@farmtech.com](mailto:lynn@farmtech.com)

### **Bob Schoper**

Winfield Solutions, LLC

### **John Doran**

CAMS  
507.384.2122 (cell)

### **Josh Giddings**

CAMS  
563.542.6498 (cell)

### **Clint McGill**

CAMS  
507.402.2719

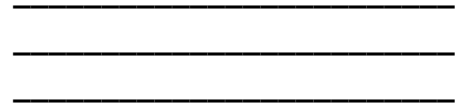
## For More Information Contact:

### **Jack LaValla**

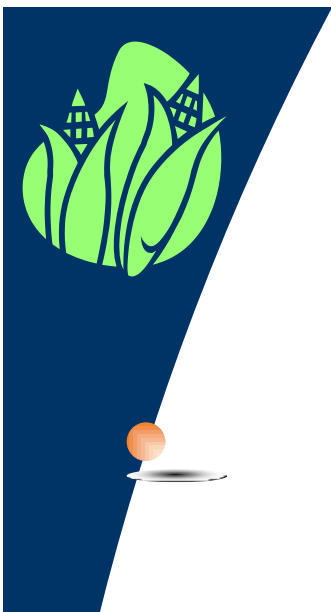
Instructor, Riverland FBM  
507.951.9453 (cell)  
[Jack.Lavalla@riverland.edu](mailto:Jack.Lavalla@riverland.edu)

### **John Bhend**

Wells Fargo Bank, N.A.  
18 Second ST SW  
Dodge Center, MN 55927  
507.374.8703 (office)  
507.206.9723 (cell)  
[John.M.Bhend@wellsfargo.com](mailto:John.M.Bhend@wellsfargo.com)



FROM:



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